



Ceedo

Flexible Computing

Ceedo Customer Implementations

Real-Life Success Stories

We Are Not Short on Success Stories...

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With over 4,000,000 Users World Wide...
...You Can't Go Wrong

Owner of Italy's railway network

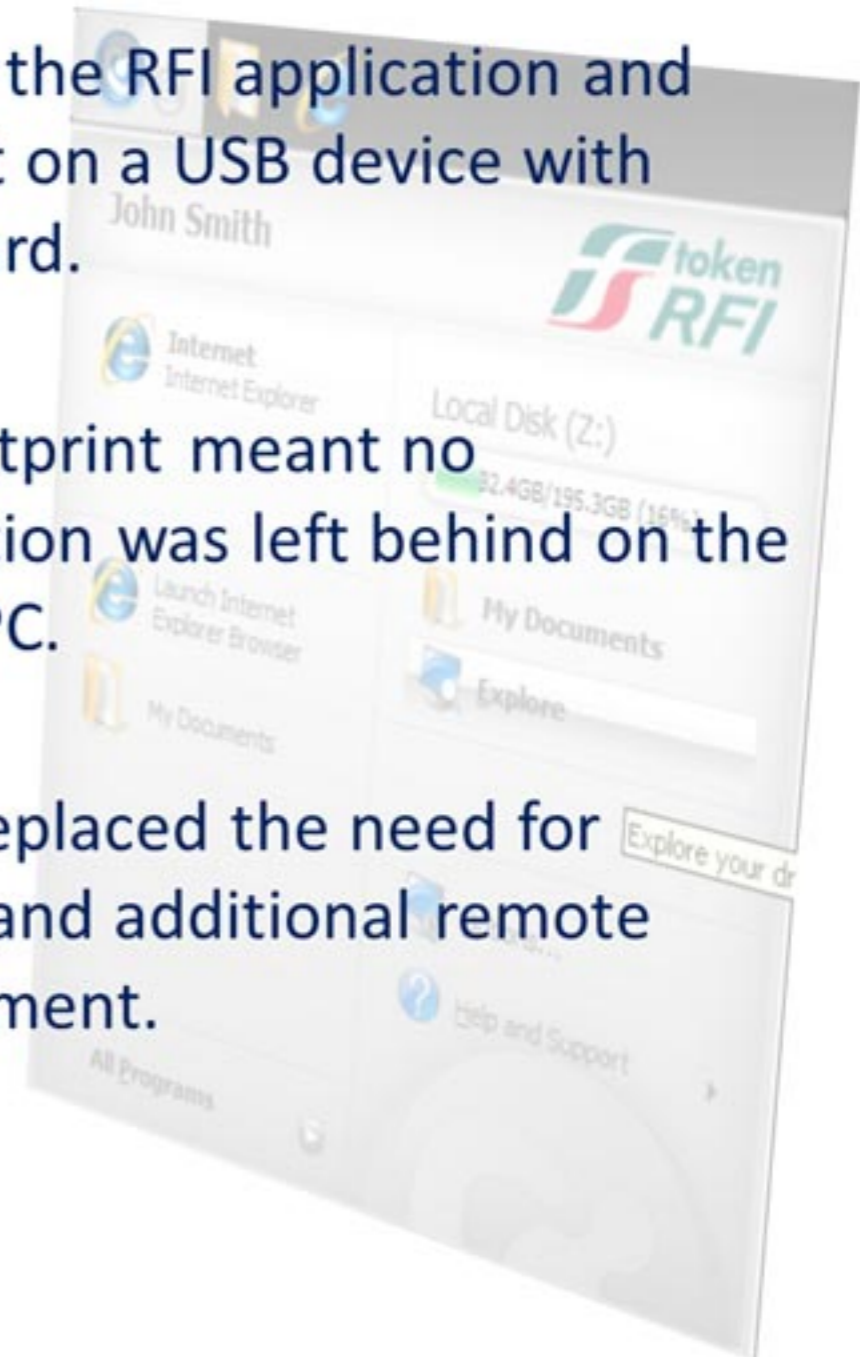
Rete Ferroviaria Italiana

Problem

- 4,000 train system employees need to login with online authentication and digital signature.
- Employees input security data, technical info, health and attendance reports on a shared PC in the station.
- Laptop based solution is expensive, inconvenient, and prone to technical problems

Solution

- Package the RFI application and deploy it on a USB device with smart card.
- Zero-footprint meant no information was left behind on the shared PC.
- Ceedo replaced the need for laptops and additional remote management.





Largest electric power company in California

Duke Energy

Problem

- ⌚ Large US based company needs its employees to carry sensitive \ confidential information in their business trips.
- ⌚ Laptops can “disappear”!

Solution

- ⌚ “PC on a Stick” Solution in a secured USB device
- ⌚ USB device can be remotely revoked

In conjunction with

McAfee[®]



Large operator in Italy

H3G

Problem

- Large European mobile operator has 6,000 franchise shops that require access to the back-office using CRM, ERP and other applications in order to resell services
- The CAPEX and OPEX of providing desktop/laptop to each point of sale are extremely high
- Business continuity is a key concern – points of sale must work without interruptions

Solution

- Load up office, CRM, ERP and a browser in a virtual workspace on a flash storage device
- Virtualize the RSA software token to provide strong authentication on any device
- Dramatically reduce hardware , software and management costs

In conjunction with



ORACLE
PeopleSoft.



Among the top 5 ranked health insurance companies

Deutscher Ring, Germany

Deutscher Ring 

Problem

- ⌚ Need to provide 1,000 insurance agents with portable and secure access to applications and data.
- ⌚ Applications included CRM, insurance analysis, proposal software, VPN, browsers and MS-Office.
- ⌚ Traditional update procedures are long and complex, but tariff updates are mandatory.

Solution

- ⌚ Applications were deployed on portable HDDs and Netbooks using Ceedo Enterprise.
- ⌚ Ceedo Workbench was used to remotely manage workspaces and auto-update applications and data.

E-Banking, Italy

INTESA  SANPAOLO

 MONTE
DEI PASCHI
DI SIENA
BANCA DAL 1472

 GRUPPO
BANCA CARIGE

 Banca Marche

 CARILO
CASSA DI RISPARMIO DI LORETO SPA
Gruppo Bancario Banca delle Marche

Problem

- Conventional secured access to online banking requires end-users to manually install the authentication tokens and digital signatures.
- Usability is extremely poor, which translates into a negative customer experience.

Solution

- Loading strong authentication and digital signature application in a secured USB device using Ceedo Enterprise.
- Providing business customers with much easier access to online banking using both 2FA and digital signatures.

Problem

- ☉ Staff require secure remote access to Suva computer resources for their work (Citrix based)
- ☉ Number of end-users can increase dramatically (In the event of pandemic)
- ☉ In times of crisis employees will access their Citrix from unknown locations but security must be persistent beyond the organization.
- ☉ Distribution of laptops is too expensive

Solution

- ☉ Loading strong authentication solution and Citrix environment on a secure token using Ceedo Enterprise
- ☉ Ceedo's virtualization enabled accessing Citrix without local Authorization.
- ☉ Centralized management enabled remote USB Flash Drives to be updated.
- ☉ High CAPEX and OPEX of laptops was avoided.



Problem

- ☉ Staff require secure remote access to government computer resources for their work and for disaster recovery and business continuity situations
- ☉ Social workers doing home visits need to connect to office servers
- ☉ Authentication must be just as safe internally as from the outside
- ☉ Employees have no laptops, Distribution of laptops is too expensive

In conjunction with



Solution

- ☉ Loading strong authentication solution and Citrix environment on a secure token (SafeNet) using Ceedo Enterprise
- ☉ Ceedo's virtualization enabled accessing Citrix without local Authorization.
- ☉ Centralized management enabled remote USB Flash Drives to be updated.
- ☉ High CAPEX and OPEX of laptops was avoided.

Problem

- 🌐 Doctors need online translation services
- 🌐 Employment rules do not allow installation of applications on subcontractors' PCs
- 🌐 Employees are frequently replaced
- 🌐 Laptop based solution is expensive, inconvenient, and prone to technical problems

In conjunction with

AVAYA

Solution

- 🌐 Avaya application was packaged and deployed on USB devices without installing anything on contractors' PCs
- 🌐 Control and manage new/retired contractors remotely through the management system
- 🌐 By using Ceedo for deployment, runtime and remote management laptops were no longer needed.

Problem

- ④ Employees and contractors require VOIP and Citrix access
- ④ Employees are frequently replaced
- ④ Laptop based solution is expensive, inconvenient, and prone to technical problems

In conjunction with

AVAYA

CITRIX[®]

Solution

- ④ Avaya VOIP application was packaged with a Citrix client and deployed on USB devices without installing anything on contractors' PCs
- ④ Remote control and management of new/retired contractors with Ceedo's management system
- ④ By using Ceedo for deployment, runtime and remote management, laptops' CAPEX and OPEX were avoided.

One of the largest healthcare providers in Israel

Maccabi Healthcare Services

Problem

- Doctors works in number of clinic providers cause application collision
- Laptop based solution is expensive, inconvenient, and prone to technical problems

Solution

- Using the Ceedo laptop replacement solution for deployment and runtime as well as remote management
- Deploying Citrix application package on a USB device run separately from contractor PC
- Control and manage new/retired doctors remotely through the management system
- No need for high CAPEX and OPEX of laptops

In conjunction with

CITRIX[®]



Ceedo

Flexible Computing

Thank You.